



LAIMIS RADZEVIČIUS

SALES STRATEGIST & AI INNOVATOR

CONTACTS

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ABOUT ME

I am a person who is not afraid of work, responsibility, or change. For many years I worked as an electrician and managed my entire business myself from documents and client acquisition to completing the work. This gave me entrepreneurship, independence, and the ability to solve real-life problems quickly.

Today I'm looking for a direction where I can use my strengths: communication, sales, technology, and continuous learning. I no longer want to continue physical work. It's time to move into a new stage where I can create value through knowledge, communication, and experience.

I am actively interested in artificial intelligence and developing my own AI agent project, which I train daily as a virtual assistant. I believe such agents will soon become an everyday tool, and I want to be ahead of this trend.

I'm ready to join a team where I can grow, take on challenges, and contribute to results not with physical strength, but with intellect, motivation, and human connection.

EDUCATION

PALANGOS SEN.GIM.

1990–2002

- The basics that helped me become a person who can use both a screwdriver and AI.
- I learned mathematics, physics, and how to survive without Wi-Fi.

VILNIUS COLLEGE OF HIGHER EDUCATION

2002–2006

- Bachelor's in Cultural Event Management
- I learned how to plan events and manage people. Now I can manage projects and AI agents.

WORK EXPERIENCE

UAB Paslaugų labirintai

2023 – PRESENT

- Blueprint analysis, cost estimation, electrical work
- Client acquisition, proposals, documentation
- Independent activity management
- B2B and B2C communication

UAB Apšvietimo idėjos

2018–2023

- Client consultations
- Commercial proposals, projects coordinator
- B2B and B2C communication

Carnival Cruise Lines (Casino Host)

2006–2009

- Casino event organization
- Loyalty and promotional campaign creation
- VIP guest service

LANGUAGES

- Lietuvių – gimtoji
- English – sometime more than LT
- Русский — не могу, только писать от руки.

SKILLS

- Communication
- Sales
- Problem-solving (without courts)
- AI tools
- PC knowledge (MS products, WSL2, AI prompting)
- Electrician